

Message Text

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COM/BIC/OIM (INFO)

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R 242248Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

UNCLAS STATE 066588

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: MAJOR PROJECT: ESMERALDAS PORT DEVELOPMENT

REF: QUITO'S (A) 1849 AND (B) 333

1. REFTEL A INDICATES EMBASSY HAS HAD OPPORTUNITY UNDERTAKE DISCUSSIONS WITH ESMERALDAS PORT AUTHORITY REGARDING DEVELOPMENT PROJECT. APPARENTLY GOI NOW INTENDS UNDERTAKE FINANCING ITSELF. WOULD APPRECIATE CLARIFICATION SEVERAL OTHER POINTS. WHAT TERMS OF REFERENCE ARE BEING PREPARED? ARE THEY FOR PORT DESIGN ENGINEERING OR CONSTRUCTION, OR BOTH? DOES LIST OF EQUIPMENT REFER TO ITEMS NECESSARY FOR PORT DEVELOPMENT OR TO CONSTRUCTION EQUIPMENT REQUIRED TO UNDERTAKE CIVIL WORKS? REFTEL B INDICATES HALCROW WAS INTERESTED IN "OBTAINING ESMERALDAS PROJECT". SINCE HALCROW IS ENGINEER, ASSUME ITS INTEREST IN FIELDS CONSULTING AND DESIGN. HAVE CONTRACTS FOR THESE SERVICES BEEN TENDERED? EARLY REPORT ON THESE POINTS WOULD BE MOST USEFUL.

2. IT WOULD BE HELPFUL IF REPORTS ON MAJOR PROJECT DEVELOPMENTS COULD BE SENT DIRECTLY TO WASHINGTON, RATHER THAN HAVE COMMERCE RELY UPON COPIES OF TELEGRAPHIC
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RESPONSES TO INDIVIDUAL FIRMS FOR INFORMATION OF THIS

TYPE. REFTEL B WAS DISSEMINATED BY COMMERCE TO MANY
QUALIFIED ENGINEERS, CONSTRUCTORS, MANUFACTURERS WHO ARE

INTERESTED IN OVERSEAS PORT PROJECTS AND RELY UPON
COMMERCE FOR TRANSMITTAL OF REPORTS ABOUT SUBSEQUENT
DEVELOPMENTS. KISSINGER

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